

Offshore wind: Opportunities for the composites industry

Zoe Barnes, 5th May 2011



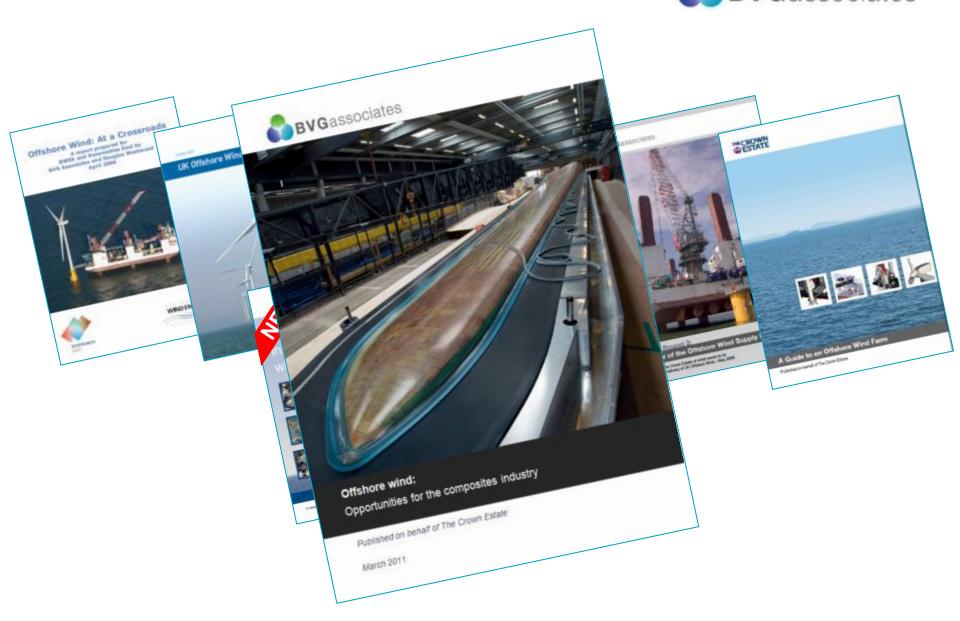
BVG Associates

- Technical wind and marine energy consultants
- Formed in 2005.
- Hands-on experience in the wind industry

Specialists in:

- Market analysis
- Business development
- New technology steering
- Technical due diligence
- Wind farm development support







Agenda

- 1. Introduction
- 2. Offshore wind supply chain
- 3. Composites in an offshore wind farm
- 4. Blade technologies
- 5. Other turbine applications
- 6. Opportunities for the composites industry

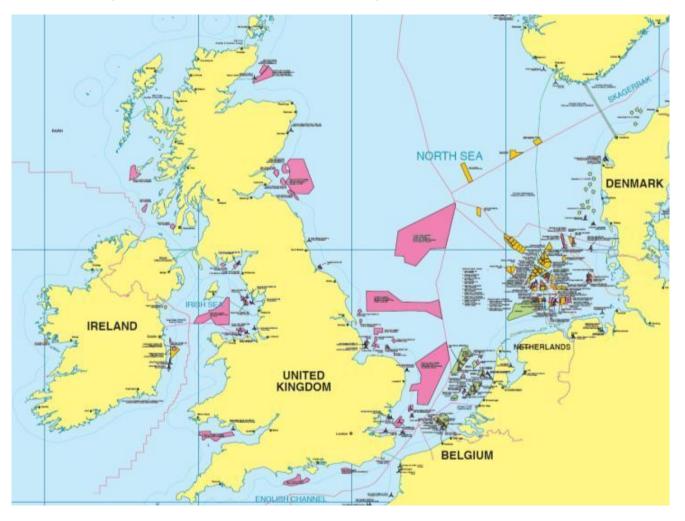


1. Introduction





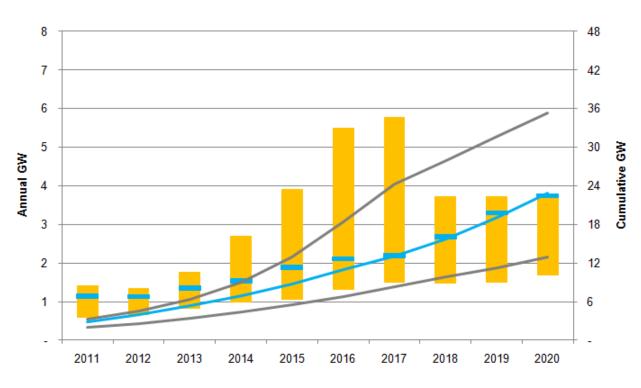
1. Introduction: Offshore wind in the UK



The Crown Estate has leased seabed for the development a total of 48GW of offshore wind energy



1. Introduction: Strong predicted market for offshore wind to 2020



Predictions for wind farm installation to 2020

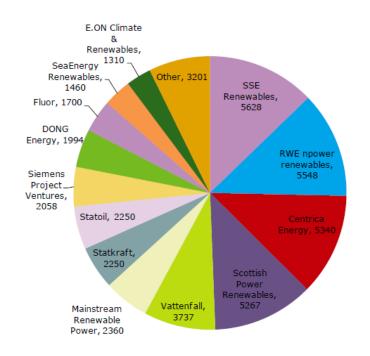
The rate of installation of turbines is expected keep increasing exponentially to beyond 2020

Estimations of installed capacity by 2020 vary from around 13GW to around 36GW.



2. Offshore wind supply chain: Dominated by a large turbine manufacturers and developers

- Offshore wind farm development is increasingly dominated by large utilities from across Europe, such as Centrica, DONG, RWE, E.ON and Vattenfall.
- Most of the top-10 manufacturers of large onshore wind turbines are developing products for the offshore wind market





Manufacturer share of European offshore wind farms in planning



2. Offshore wind supply chain: Trends in offshore turbines

- Costs must come down
- Increasingly, turbines are being designed specifically for offshore deployment.
- Fewer market constraints: such as noise and visual impact
- Increase in turbine capacity: Average today
 3.2MW expected to be 6MW in 2020 with some
 10MW (or 15MW machines entering the market.
- Increase in turbine size: Current market standard around 110m rotor with 164m and 190m rotors entering the market.





2. Offshore wind supply chain: Opportunities for UK supply

 Supply chains for the onshore wind turbines are well established and have grown alongside the growth in the market.

However:

- Growth of the offshore market
- New offshore technology
- UK leadership in offshore wind market

.....this means that there is a fresh opportunity

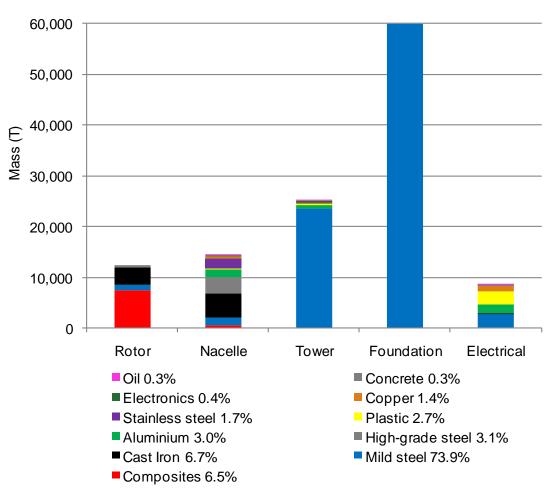




3. Composites in an offshore wind farm: Significant amounts of composites are used in a wind farm

Approximately 6.5% of an offshore wind farm is made of composites

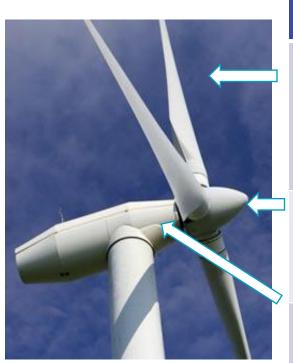
There are over 8000 tonnes of composites in a 500MW wind farm



Material breakdown for a 500MW wind farm.



3. Composites in an offshore wind farm: Key composite turbine components are the blade, nacelle cover and nose cone



| | | Primary Function | Size | Weight |
|---|------------------|-------------------------------------|--|---|
| | Blade | Capture the energy from the wind | Approx. 60-80m, 5m chord (expected to grow to around 75m by 2020 | 15-30 tonnes |
| , | Nose cone | Protect hub casting | 3-4m in diameter | 0.5 tonnes (includes steel components) |
| | Nacelle Cover | Protect internal nacelle components | 10-15m x 4m x 4m | 20 tonnes |



3. Composites in an offshore wind farm: Other turbine components could potentially be made of composites.

- There are a number of other components that could be manufactured from composites.
 - Hub.
 - Main shaft.
 - Generator components.
 - Asset protection
 - Tower
 - Tower dampers
 - Bedplate



However, the cost is currently generally too high cost now to justify and unlikely to be deployed in these areas in the short term



3. Composites in an offshore wind farm: There are a number of uses for composites on a wind farm

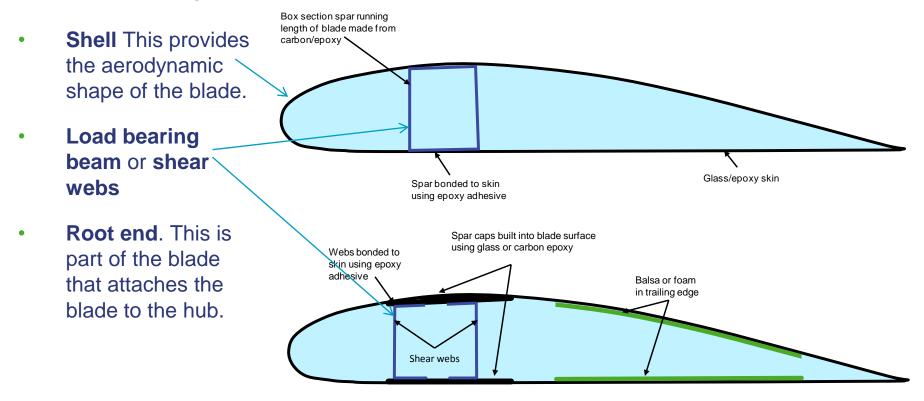
- Offshore substations
 - Blast and fire protection applications
 - Walkways
- Vessels/ access pods





4. Blade technologies: Most blades have are similar structure.

Blade technologies vary between manufacturers but most have the following features:





4. Blade technologies: Key material property drivers are well suited to composites

Fatigue Cost Stiffness resistance Corrosion Extreme Consistency resistance Strength Weight



4. Blade technologies: 3 different manufacturing process are used by the industry

Blades are currently manufactured in one of 3 ways:

- Resin infusion
- Pre-preg
- Integral infusion

The most commonly used manufacturing technique is currently resin infusion resin (approximately of blades are 2/3 resin infused)



4. Blade technologies: A range of materials are used in the different technologies

| Technology | Resin infusion | Prepreg | Integral blade vacuum infusion |
|------------------------------------|--|---------------------------------------|--------------------------------|
| Fibre | Glass (E-R-S) or carbon (found in approx.1/3 of blades world-wide) | | |
| Resin | Polyester or epoxy | Epoxy (pre- impregnated into fibre | Ероху |
| Surface finish | In mould gelcoat when polyester is used; paint when epoxy is used | Sprayed on polyurethan | e paint |
| Sandwich core | Balsa and polymer foam | | |
| Assembling of blade shells and web | Bonding with structural adhesive | | No bonding zones |



5. Other major wind turbine components: Nacelle covers and nose cones

- Material The most common materials used are:
 - Fibre Glass
 - Matrix Polyester resin
 - Coating Polyester gel coat.
 - Core Structural foam may be used in certain areas.
- Typically made in one piece or in sections using resin infusion moulding and resin transfer moulding.





6. Opportunities for the composites industry

There are 5 key areas of opportunity for the composite industry to enter the offshore wind market:

- Component manufacture and supply;
- Material supply;
- Manufacturing support;
- Blade repair and condition monitoring
- Research and development of processes and materials;



6. Opportunities for the composites industry: Component manufacture and supply

Blades:

- Limited opportunity for new players to enter the market as independent blade manufacturers because:
 - Highly competitive
 - High capital costs
 - General conservativeness around blade supply

| Wind turbine manufacturer | Blade supplier |
|------------------------------|---|
| Siemens | Siemens |
| Vestas | Vestas |
| Repower | PowerBlades (Repower joint venture with SGL Rotec); LM Wind Power |
| Bard | SGL Rotec |
| Areva | PN Rotor (wholly-owned subsidiary of Areva) |

However with more manufacturers emerging there may be opportunity for a limited number of new entrants.

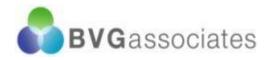


6. Opportunities for the composites industry: Component manufacture and supply

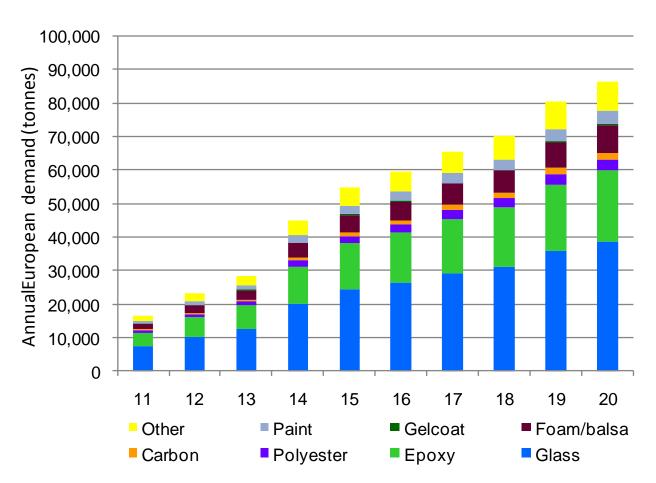
Nacelle and nose cone:

- Opportunities are better for nacelle cover and nose cone supply because:
 - Most manufacturers subcontract these components
 - IP associated with nacelle covers and nose cones is less contentious,
 - Tooling costs are lower than for blades.





8. Opportunities for the composites industry: Material and subcomponent supply



Forecast composite material demand in Europe from offshore wind blades to 2020.



6. Opportunities for the composites industry: Manufacturing support

Blade, nacelle cover and nose cone factories require supporting functions such as:

- Development and supply of Tooling
 - Moulds- Most blade manufacturers in offshore wind will manufacture their own moulds but there are some opportunities for specialist subcontractors.
 - Infusion and mixing equipment
 - Glass cutting, fibre placement and other automation equipment
- Supply of consumables e.g. health and safety equipment, vacuum bags, infusion mesh
- Provision of Training Often internal but some opportunities for external training providers.





6. Opportunities for the composites industry: Blade repair and condition monitoring

Specialist, rope access teams are needed for:

- Internal and external blade inspection;
- Paint and gel coat repairs;
- Composite damage repairs;
- Lightning protection systems inspection and repair.

The need to reduce O&M costs means that there is also a growing demand for condition monitoring of turbine blades.





6. Research and development: Challenges and opportunities

Structural design of blades

Increased blade length leads to challenges with selfweight and stiffness.

Manufacture of large blades

Prevention of voids, curing of thick composites, handling and logistics

Faster production time

Curing times, materials lay down rates, automation

Increasing Power capture

Active rotor

Reliability

improved structural and fatigue models, manufacturing process improvement and condition monitoring, gel coating and paints

Cost

Improved performance of materials, optimised manufacturing processes

Speed to market

rapid prototyping, improved design tools, improved material understanding optimised testing and prototyping

Reduction of servicing needs

Reliable condition monitoring Erosion resistance



6. Opportunities for the composites industry: Significant opportunities for technology and skills transfer from parallel sectors.

There are shared opportunities and challenges with an number of sectors including:

- •Aerospace (Technology transfer, material/component supply, skills and knowledge transfer, manufacturing technologies)
- Automotive and motorsport (Technology transfer
- •Oil and gas (Offshore experience)
- •Marine (Offshore experience)





6. Opportunities for the composites industry: Cross sectorial barriers to entry

Some significant features of the wind industry could act as barriers to transfer to some sectors (particularly aerospace).

These include:

- Almost exclusive use of out of autoclave processes.
- High rate of production of very large components (typically 600 blades per year per factory).
- •Low profit margins and continual cost down culture in wind industry.
- Limited use of carbon



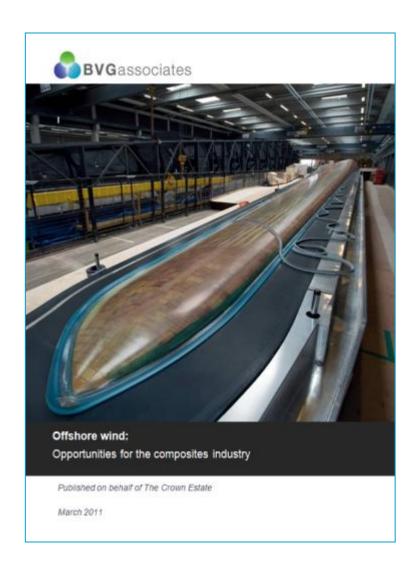
6. Opportunities for the composites industry: Conclusions

Opportunities for UK companies will significantly when blade and nacelle manufacturing the LIK annually

- √ in:

There are real opportunities for transfer of skills, knowledge and technology from aerospace, automotive, oil and gas and marine sectors





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Thank you