

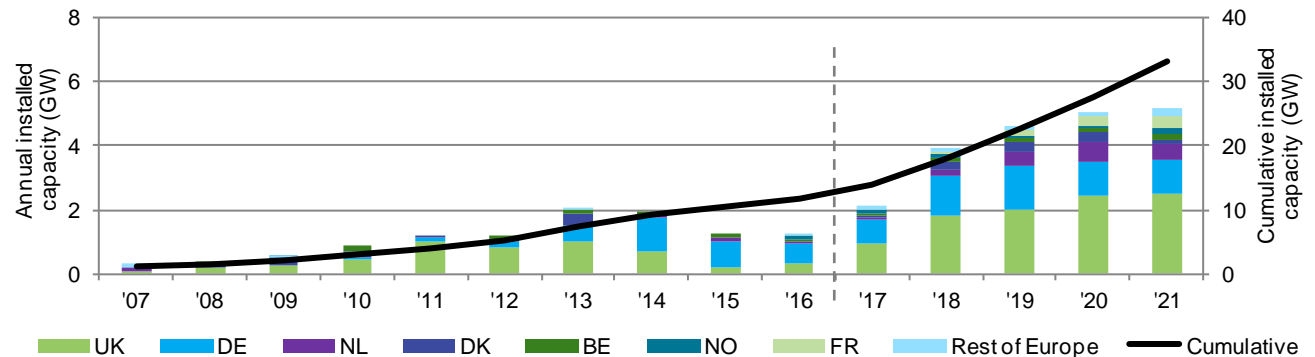
UK Offshore Wind: latest vision of market and technology development

**Giles Hundleby
BVG Associates
23 October 2014**

EU offshore wind market for supply to 2020

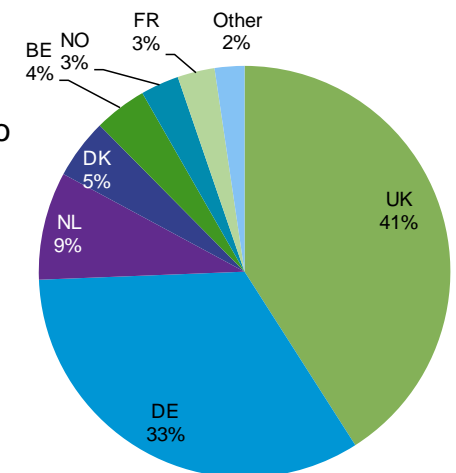
EU market history

- UK most consistent, growing market since '03 (CAGR 33%).
- UK 3-year slow-down '14-'16 impacts whole market.
- Germany only starts at scale '14.
- Installed capacity to '16 now almost set.

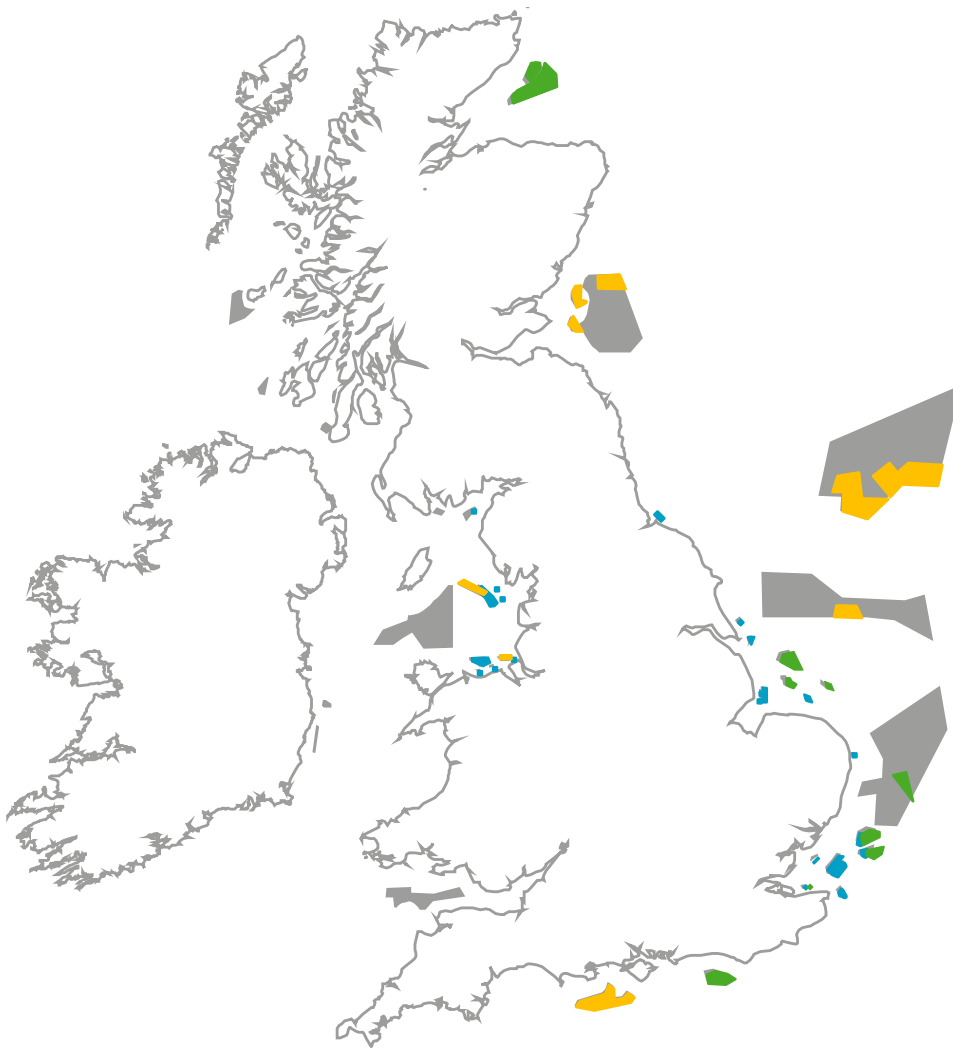


Market forecast

- CAGR in period 21%.
- Leading market is UK. UK and Germany, make up ¾ of the forecast EU market.
- All offshore wind markets are subsidised to a roughly similar extent and support is likely to be required until at least 2030.
- Typical time from first development activity to first operation of UK projects is about 10 years. FID typically 3 years before first operation.
- Average turbine size moving from 4MW to >6MW by 2020.



The UK market

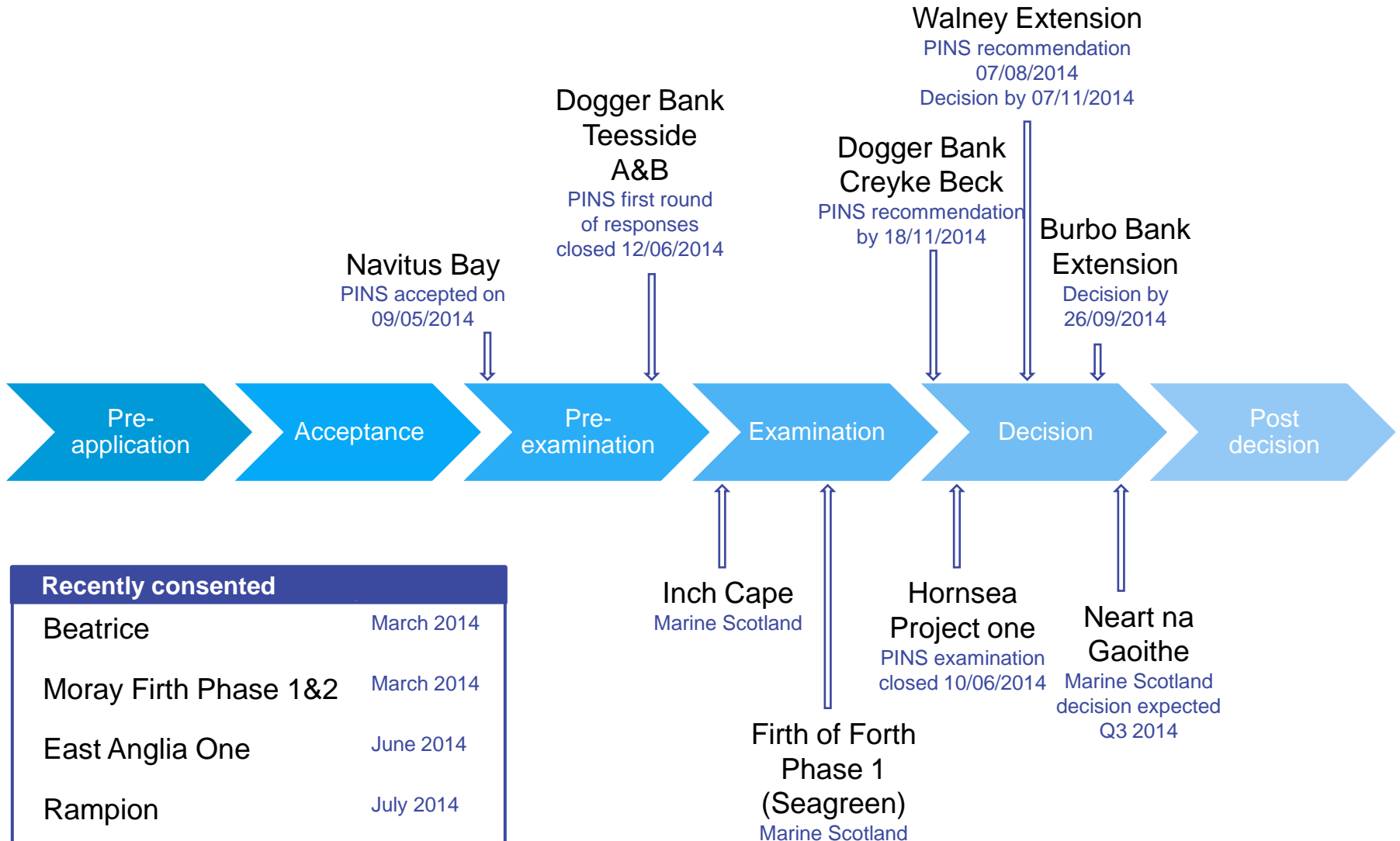


Completed or under construction: Includes projects in which the main contracts have been placed. 5.1GW

Consented: Projects that have received planning consent. 5.6GW

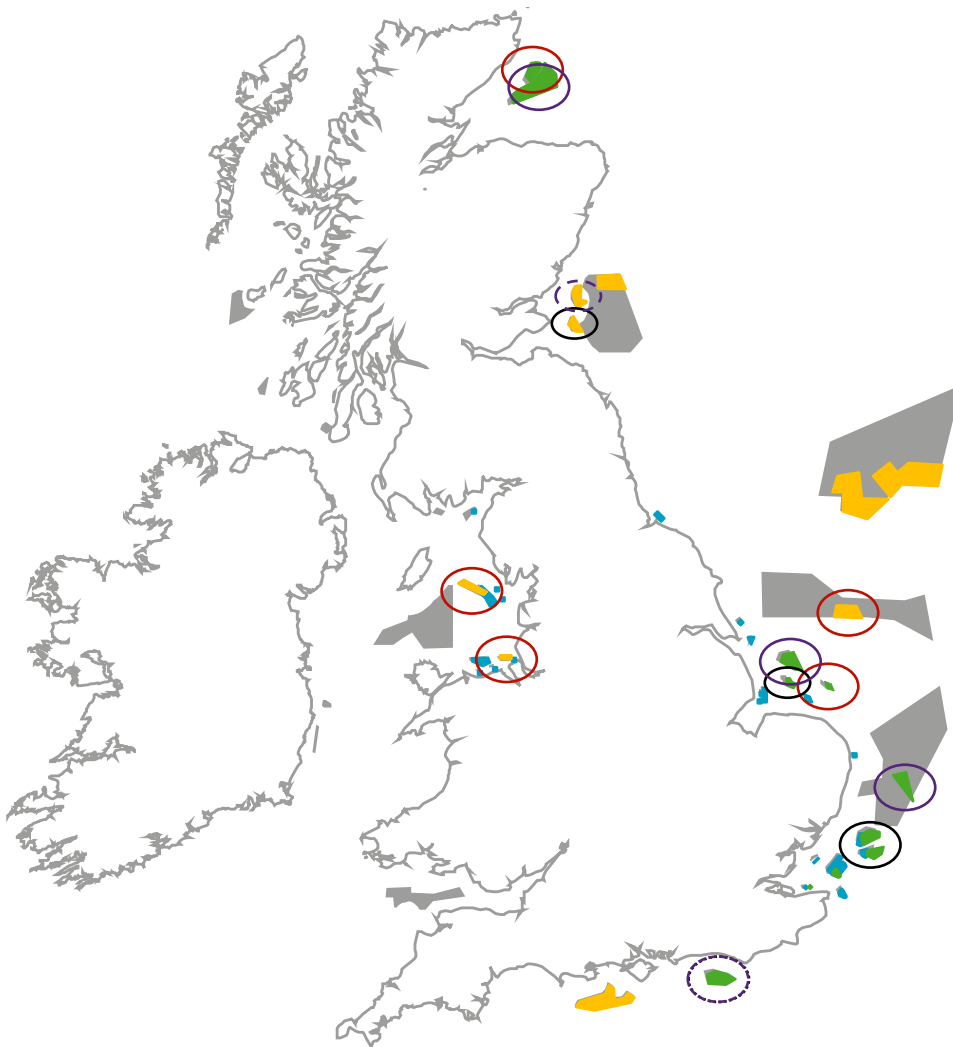
Consent applied for: Application has been submitted. 10.3GW

Projects in the planning process



| Recently consented | |
|-----------------------|------------|
| Beatrice | March 2014 |
| Moray Firth Phase 1&2 | March 2014 |
| East Anglia One | June 2014 |
| Rampion | July 2014 |

The UK market



Completed or under construction:
Includes projects in which the main contracts have been placed. 5.1GW

Consented: Projects that have received planning consent. 5.6GW

Consent applied for: Application has been submitted. 10.3GW

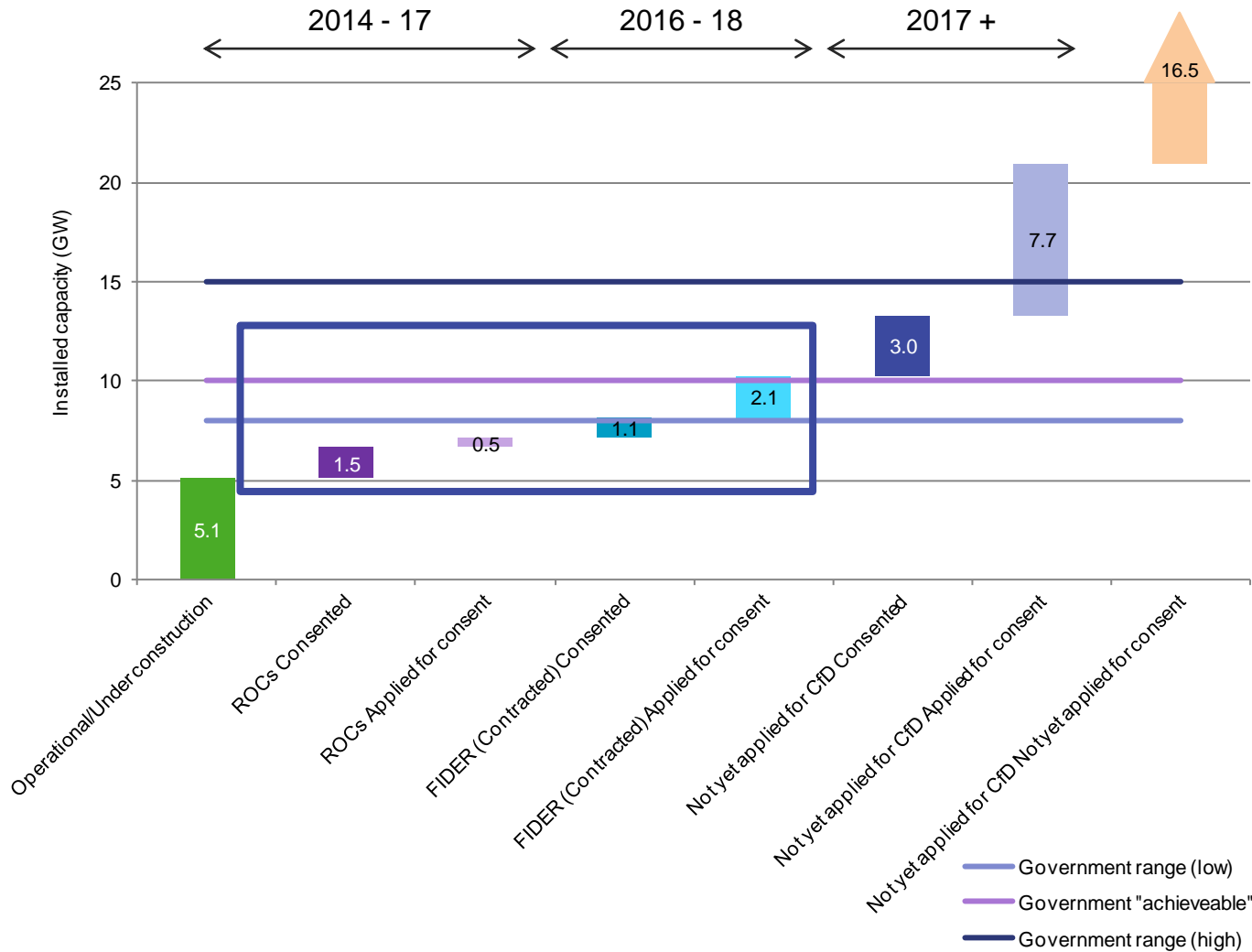
Targeting ROCs: Companies have published timelines. 1.3GW - 2GW

FIDER contracted: Announced in April 2014. 3.2GW

Targeting CfD?: Projects that meet the criteria (or are expected to soon): 2.8GW – 4.4GW

Challenge: Government only expected to support 500-600MW this year

The UK market



ROCs - consented

Galloper
Race Bank
Rampion

ROCs – Applied for consent

Neart na Gaoithe

FIDER (Provisionally affordable) - Consented

Beatrice
Dudgeon

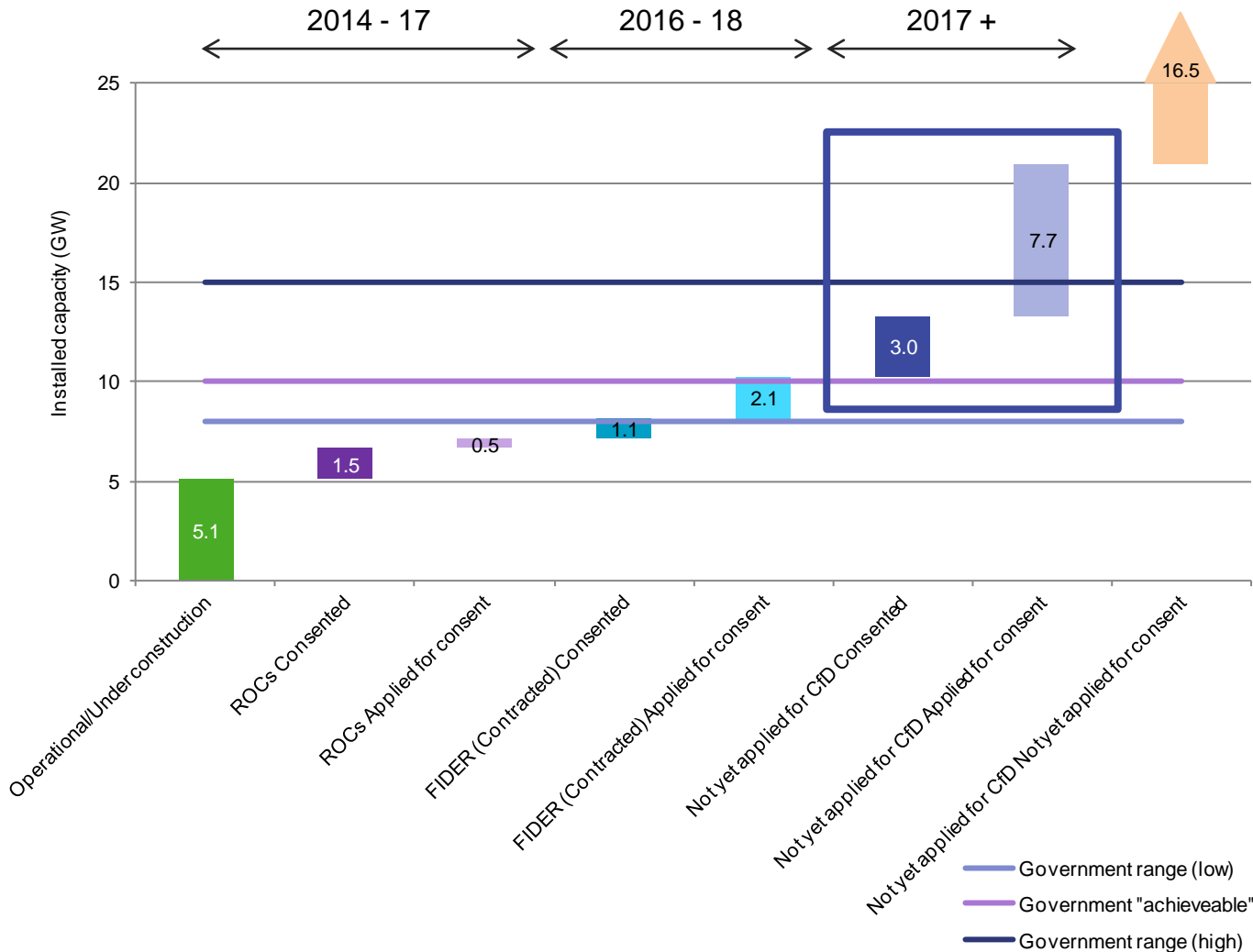
FIDER (contracted) - Applied for consent

Burbo Bank Extension
Hornsea Heron/Njord
Walney Extension

Project progress is dependent on both planning consent and public funding approval .

Achieving a final investment decision will still be dependent on the developer but these other factors give an indicative "running order"

The UK market



Not yet applied for CfD - Consented

Blyth (demo)
 East Anglia 1
 EOWDC (demo)
 Moray Firth
 Triton Knoll

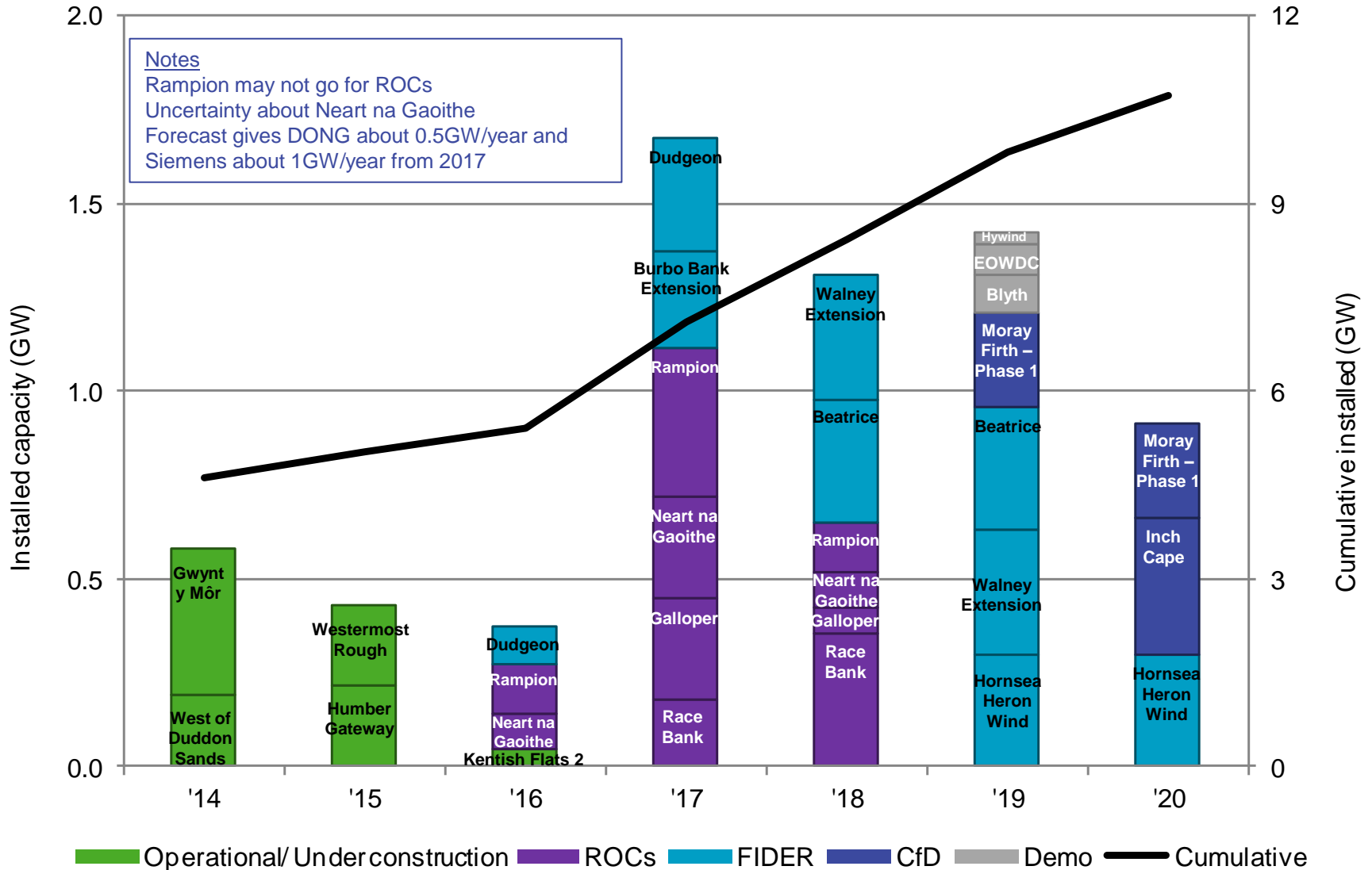
Not yet applied for CfD - Applied for consent

Dogger Bank Creyke Beck
 Dogger Bank Teesside
 Inch Cape
 Navitus Bay
 Seagreen Alpha/Bravo

It is likely Government will only accept an increase in offshore wind activity beyond its 10GW target if it sees strong arguments to do so.

These could because of:
 - Greater cost reduction
 - Increased UK activity

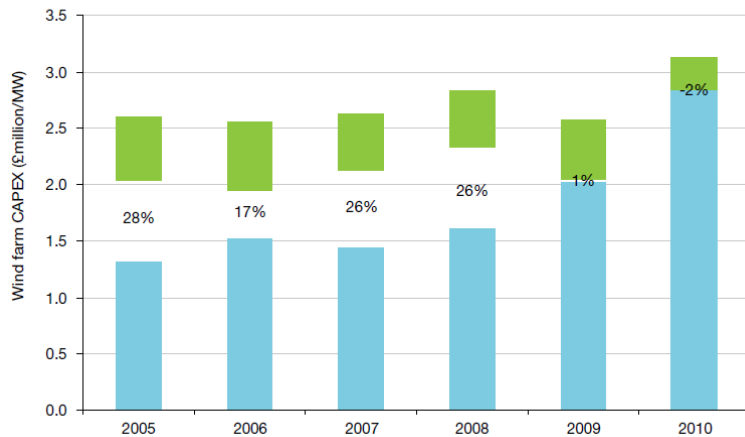
UK market forecast



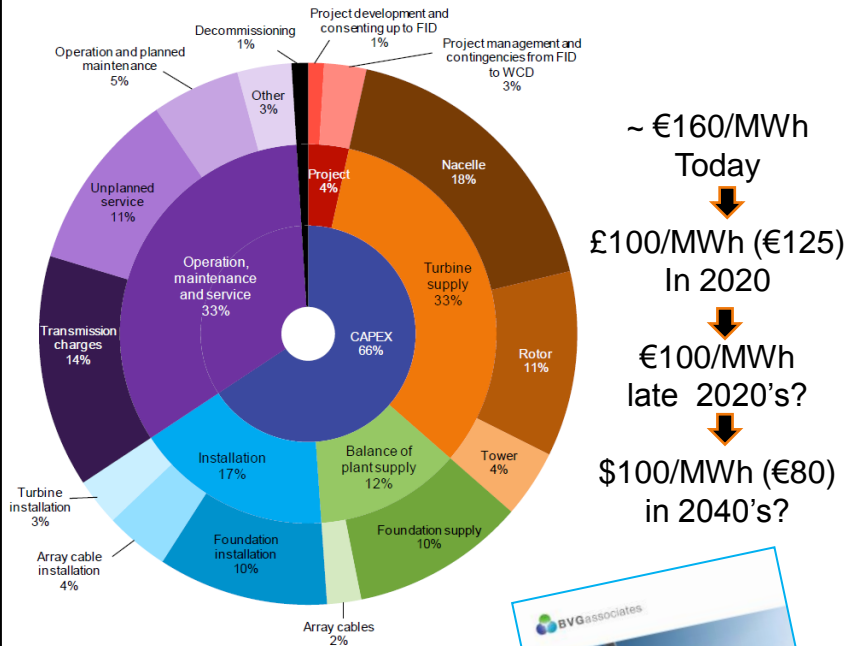
Health warnings

CAPEX has been going up, not down

Figure 8: Gap between quoted costs and estimated and compensated CAPEX based on 2010 costs



Cost of Energy is more than just CAPEX



~ €160/MWh Today
 ↓
 £100/MWh (€125) In 2020
 ↓
 €100/MWh late 2020's?
 ↓
 \$100/MWh (€80) in 2040's?

LCOE = Revenue (from whatever source) / MWh required in order to get sufficient return on investment

$$LCOE = \frac{\text{Annualised CAPEX} + \text{OPEX}}{\text{AEP}}$$



Overview

Context

- 2011 UK Government Energy white paper:
 - Central scenario 13GW by 2020
 - Minded to support to 18GW if cost of energy reduced – target £100/MWh
- The Crown Estate cost reduction pathways study established to evidence what industry thinks could be done
 - Supply chain, finance and technology work streams



- Published summer 2012

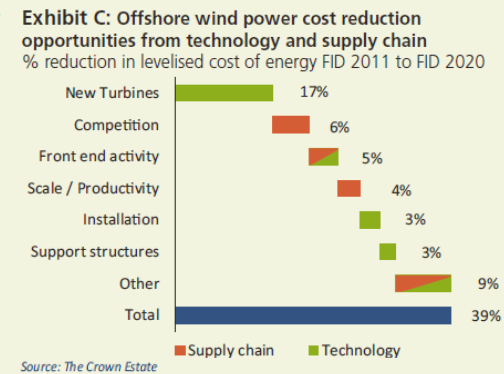
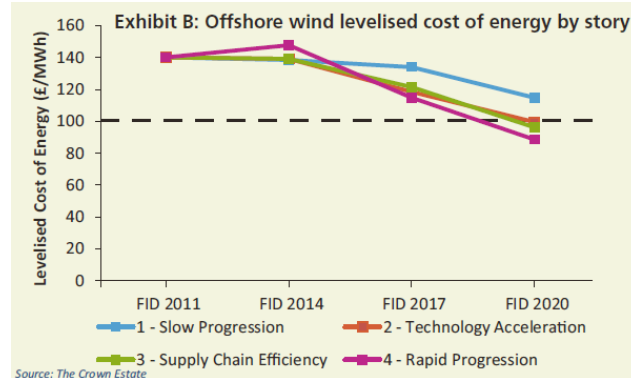
Methodology in numbers: technology work stream

- 4** Dimensional cost model: Time, types of wind farm site, turbine sizes, industry scenarios
- 6** Industry day-long workshops (in UK, DK, DE)
- 20** Deep industry interviews (4 hours +)
- 125** Industry individuals directly involved
- 215** Pages – available for download from our website



Cost reduction pathways study: results

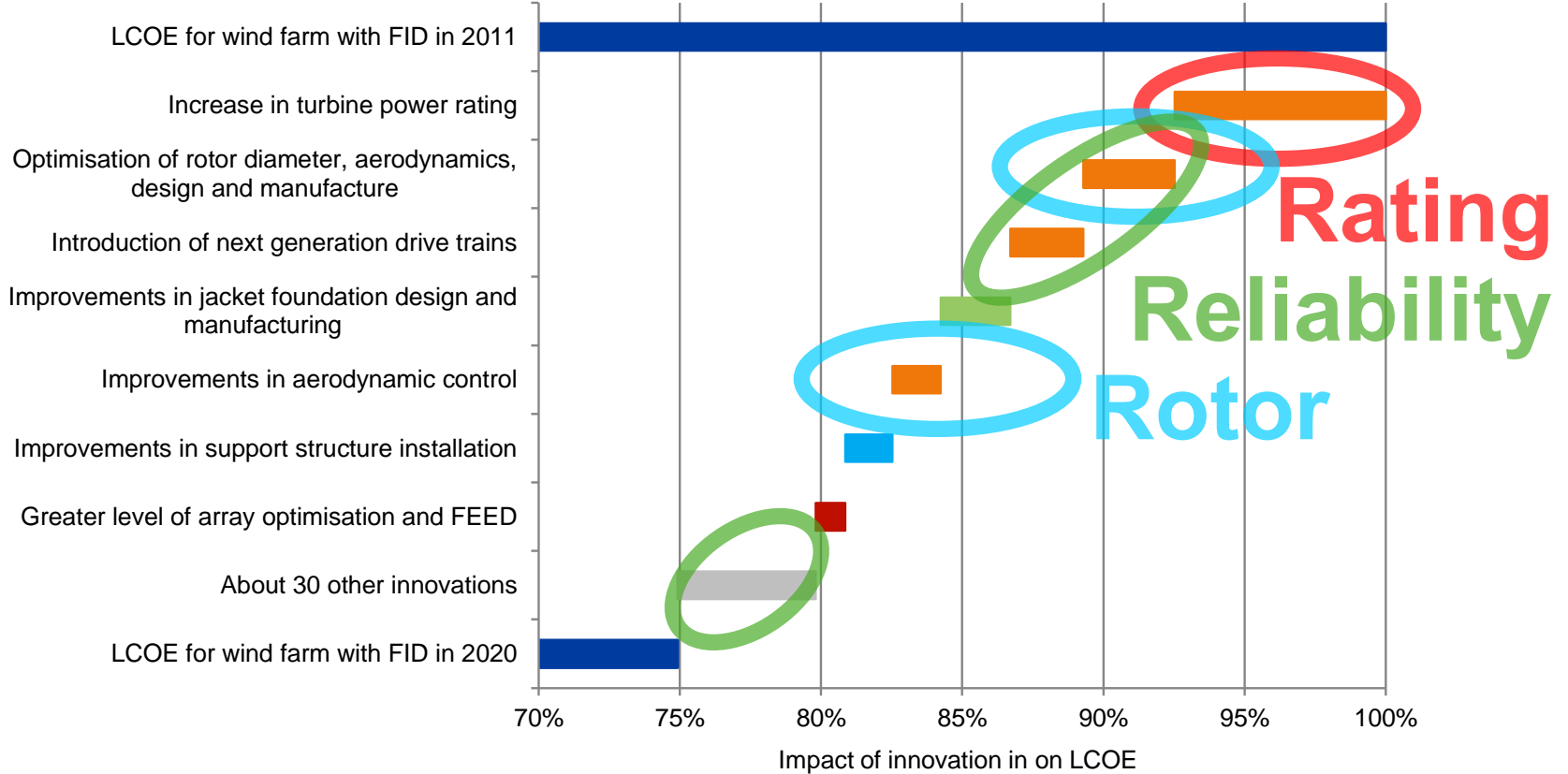
- Given right external conditions, industry can meet target:
 - Confidence in market size to beyond 2020
 - Smooth and timely transition under EMR
 - Planning consent timelines reliably met
 - Clear and predictable offshore grid regulatory framework
 - Facilitation of new technology introduction
- To deliver, industry also needs to work together:
 - Best practice, standardisation, risk management, accessing new finance



Where are the greatest savings?

Advancements in blade and turbine technologies

Source: BVG Associates

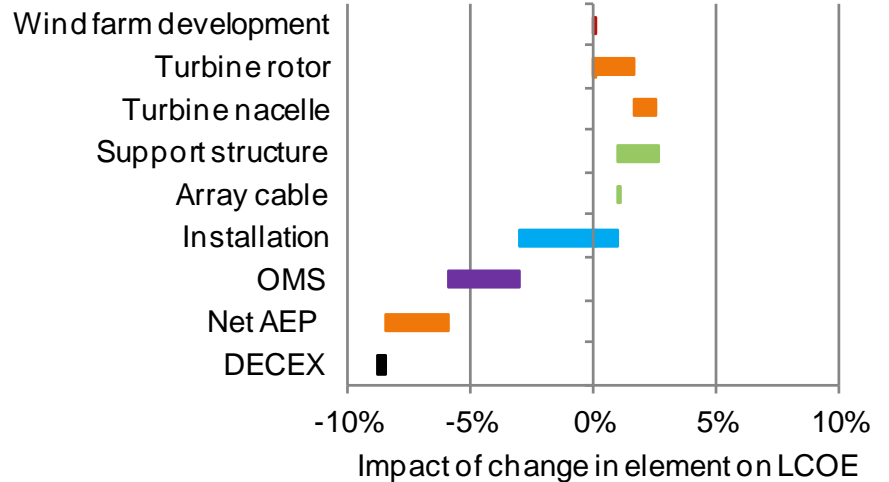
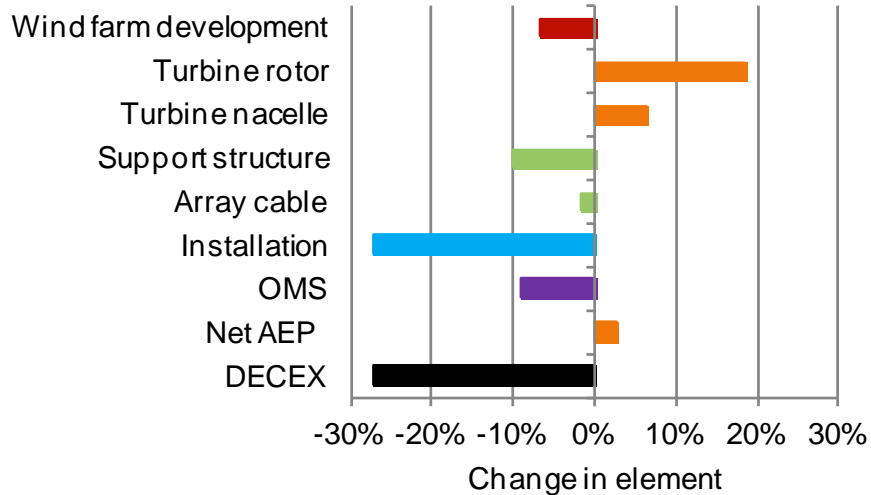


Turbine rating

Larger turbines cost much more, but...

From 4 to 6MW turbines

Source: BVG Associates



Comparison with other studies

German Stiftung Offshore Windenergie (2013)

- Similar but simplified approach (budget only 10% of The Crown Estate study)
- Often identical assumptions – aids comparison
- Similar trends, except:
 - Higher energy losses due to aerodynamic wakes
 - Higher support structure savings but lower installation savings
 - Lower cost of capital
 - More sharing of offshore infrastructure

KIC InnoEnergy (2014)

- Identical but simplified approach (budget less than 5% of The Crown Estate study)
- Part of a series to be published on onshore wind and solar, using same methodology
- Identical assumptions
- Assessment brought up to date
- Forecast extends to FID in 2025

Progress check (technology & supply chain)

| | Anticipated by 2020 | Progress |
|----------------------|---------------------|----------|
| Turbine | -17% | ● |
| Balance of plant | -5% | ● |
| Installation | -4% | ● |
| O&M | -2% | ● |
| Development | -2% | ● |
| Overall technology | -25% | ● |
| Overall supply chain | -15% | ● |

- **UK market likely to reach c 11GW installed capacity by 2020**
- **Significant share for Siemens**
- **Introduction of 7MW and 8MW turbines expected in projects before 2020**

- **Turbine and rotor developments will carry us beyond 2020**
- **Jacket foundation developments still to make a big impact**
- **Improvements in cables, installation and OMS need to be carried on beyond 2020**

Thank you

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